**MISSION FIRST**

Improving the lives of people affected by blood cancers is the responsibility of everyone at The Leukemia & Lymphoma Society of Canada (LLSC). This mission guides all decision making, regardless of job function. Understanding and addressing the needs of people affected by blood cancers is fundamental to who we are and what we do. We are mission driven:

- dedicated to serving the blood cancer community.
- committed to learning about blood cancers, LLSC services and new treatment options.
- empowered to take ownership of our mission by informing, educating and connecting people to LLSC services

**You are...**

...eager about connecting with people and making a difference in the community. You are compassionate in outlook and driven to do work that matters. You are dynamic, innovative and up for a challenge. You are driven to grow our existing core of loyal and engaged community supporters. You are excited about motivating volunteers, thrive at setting and delivering on big goals, and have the ability to mobilize others for a cause they are passionate about. You are a natural relationship builder and coach, who puts the needs of the blood cancer community first. You yearn for freedom to work on your own terms and embrace the responsibility that comes with that.

**You are looking for an outbound relationship development role within the health care industry.**

**We are...**

...The Leukemia & Lymphoma Society of Canada (LLSC). We want to rewrite the non-profit business model and have started by taking a hard look in the mirror. We have emerged with a renewed focus and commitment to advance patient and research outcomes through employee engagement.

**Our Core Values**

**Servant Leadership** - We put our patients first. Our leadership style is grounded in the sharing of power for the growth and well being of our people and the blood cancer community.

**Lifelong Learning** – We see learning as more than professional development, but as a mindset and philosophy to help us constantly adapt, change and excel.

**Authenticity** – We celebrate character and genuineness. We expect, respect, and welcome different opinions, modes of expression and diversity.
Shared Achievement – WE believe success is a team sport. We care about results, but more importantly, we care how those results are achieved.

Freedom & Responsibility - We trust our team. We embrace the freedom of employees to work non-traditional hours if needed, to work from home, and exercise creativity in career goals and development.

What We Will Do Together

- Build relationships with pharmaceutical industry partners and present our community services value proposition.
- Secure restricted funds using a win-win approach to address the needs of Canadians affected by a blood cancer.
- Plan, supervise, administer, and perform all operational activities pertaining to LLSC’s community service partnerships.
- Develop and deliver the stewardship plan for each partner and produce impact reports.
- Elevate the voices of those experiencing blood cancers amongst stakeholders and partners and act as a LLSC ambassador.
- Represent the entire blood cancer community regardless of diagnosis, gender, age or social barriers to health.
- Maintain projects tracking system; provide financial report, budget and forecast.

You Will Be Successful If You Are Comfortable

- Prospecting, developing, and growing our relationships with pharmaceutical industry partners.
- Attending in-person networking events in and around Toronto and Montreal.
- Secure restricted funds using a win-win approach to address the needs of Canadians affected by a blood cancer.
- Plan, supervise, administer and perform all operational activities pertaining to LLSC’s community service partnerships.
- Develop and deliver the stewardship plan for each partner and produce impact reports.
- Elevate the voices of those experiencing blood cancers amongst stakeholders and partners and act as a LLSC ambassador.
- Represent the entire blood cancer community regardless of diagnosis, gender, age or social barriers to health.
- Maintain projects tracking system; provide financial report, budget, and forecast.
- Bilingual is an asset.

Details

Start date: August 1st 2023
Salary Range: 65,000-75,000/year
Location: Toronto or Montreal GTA
Work Type: Remote with in-person networking participation required
Travel: Travel in and around Toronto and Montreal